aliorecruit ment.com



# RECRUITMENT DONE YOUR WAY

ALIO RECRUITMENT

### ABOUT US

#### WE CAN'T WAIT TO GET TO KNOW YOU!

We understand that today's business climate requires tailored yet economical solutions. We have designed a strategy to better support our clients with a cost effective, high performing, custom recruitment model that minimizes risk and increases success through various tools and techniques. Consider us your in-house recruiter, on an external, as needed, hourly basis.

The following page will outline our full cycle hourly recruitment model in stages and inclusions, though all of our solutions and stages are available individually, as needed, to fill in the gaps and support your corporate internal infrastructure!

#### DOLLARS AND SENSE

We truly believe in making an impact that makes <u>sense</u> for all parties. Our fee structure is charged on a time and material basis. Full cycle recruitment projects are estimated between 50 - 65 hours of invested time, at a charge of \$120.00 per hour. The invested time for each individual search will fluctuate within reason, however the majority of roles below a C-Suite level fall well within these parameters.

#### **OUR TEAM**

With over 30 years of combined experience in talent acquisition, executive search, human resources and people management, our team places a strong emphasis on relationship building with leadership teams, hiring managers and top talent, allowing for a better understanding of their needs and organization to ensure the right match, the first time around.

A proven history of success in providing focused, dedicated and long term recruitment support to a multitude of industries, we have managed recruitment projects ranging from entry and mid level to c-suite executive hires for small to mid sized organizations.

## WHAT WE DO?



#### HEADHUNTING AND MARKETING:

Job profile development, marketing, position profile, competitive headhunting and sourcing, creating engagement and gaining prospective candidate interest.

#### INTERVIEWING:

In-depth preliminary interviewing and evaluation of prospective candidates.

Feedback and key qualification details will be compiled and provided to the hiring manager for review.

#### SUBMISSIONS, SECONDARY INTERVIEWS AND OFFER:

Submission of short listed top talent and prospective candidates, coordination of client (secondary) interviews, references, offer mediation and negotiation and start date coordination.

#### PROJECT RESEARCH:

An updated candidate list and all compiled research will be provided, inclusive of all of the candidates that were considered, interviewed, not interested and screened out. This information can be used by the client at their leisure in the event it can be helpful to them for additional hires or future recruitments.

#### TIMELINES

#### TIMELINE:

Our expected project timeline ranges between 4 - 6 weeks through to completion, with the greatest phase of the recruitment, and our team's most invested time, being talent identification, evaluation and interviewing (weeks 1 - 3). Project timelines are subject to change based on client availability and candidate market.

BUILDING A SUCCESSFUL ORGANIZATION STARTS AT THE FOUNDATION OF
YOUR RELATIONSHIP WITH YOUR EMPLOYEES;
THIS RELATIONSHIP BEGINS WITH YOUR VERY FIRST INTERACTION.